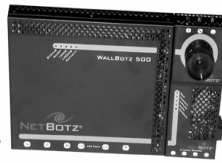


NETBOTZ®



	WB 500	WB/RB 400	WB/RB 310
Integrated Environment Sensors	✓	✓	✓
Sensor Pods	1 to 17		
External Sensor Ports	4 per Sensor Pod (up to 68 total)	7	3
Alerts via e-mail, SNMP, HTTP, FTP	✓	✓	✓
Basic Alert Customization	✓	✓	✓
Advanced Alert Customization	✓		
Onboard Storage of Alerts	Up to 24 hrs std, up to 6 mos w/ESS		
Web-Accessible	✓	✓	✓
Camera – realtime image & alerts	✓	✓	✓
Camera Pods	1 to 4		
Max Image Resolution	1280 x 1024	352 x 288	352 x 288
Max Frame Rate	30 fps	5 fps	1 every 3 sec
Camera Motion Sensing	✓	✓	
CCTV Camera Support	✓ w/ adapter pod		
Audio Recording	✓		
Periodic Data Export via e-mail, HTTP, FTP	✓	✓	✓
Network Connections	LAN, Dial,WiFi,GSM	LAN, Dial	LAN, Dial
Secure Transmission (SSL)	✓		
Output Control	✓		
Advanced Device Crawlers			
Branch Checker			

SP - Sensor Pod
CP - Camera Pod

– Standard
 – Additional-cost Option

Web Site: www.netbotz.com

NetBotz Quotilator:
www.netbotz.com/partnerportal/home/tools/proposal_tools/quotilator.xls

WallBotz 500 Bandwidth Calculator:
www.netbotz.com/partnerportal/home/tools/bandwidth_calculator/bank_calc.html



Target Markets & Characteristics

Who to Target

- IT team
- Security team
- Facilities team

- | | |
|---|--|
| <ul style="list-style-type: none"> ▪ Education ▪ Government ▪ Energy / Utilities / Telco / Cable ▪ Enterprise ▪ Retail & Distribution ▪ Manufacturing | <ul style="list-style-type: none"> • Thin IT resource • Highly distributed facilities • Unmanned remote sites • Leased space w/ SLA for environmental • Need for transactional up time • Need for complementary security solution • Competitive environment • Production up time challenges • Older facilities housing critical assets • Enterprise (Fortune 2000 / SMB) |
|---|--|

Qualifying Prospective Buyers:

The following questions will help you qualify prospective buyers.

- ◆ How many remote sites do you have?
- ◆ Do you have full-time IT staff at these sites?
- ◆ Have you experienced any network downtime due to unplanned environment-related incidents? (e.g. A/C, power, water, human error)
- ◆ When failures occur, what is your average recovery time
- ◆ Do you currently have capability in your remote sites to detect A/C failures, leaking pipes or unauthorized equipment access?
- ◆ Would it be valuable to you to have early warning of situations of this nature?
- ◆ Would you like to be able to check remote site conditions and see a current image at any time?
- ◆ Would an audit log of picture based alerts and text alerts be of value in recovering more quickly from unplanned downtime events?
- ◆ Who is responsible for monitoring your organizations critical spaces and/or assets?

Key Features of NetBotz product:

Distributed – remote locations
 Scalable – 1 to many
 Preventative – early alerts
 Intelligent- add-on applications
 Affordable
 Easy to Install – 15 minute installation
 Integrates with leading NMS – SNMP support

Key Benefits

- Reduced operational downtime
- Reduced cost of protecting assets
- Quicker recovery from downtime events